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**Paul A. Henny, DDS**

THE SCIENCE OF **RELATIONSHIP-BUILDING**

Book Dr. Paul A. Henny to  
educate your next event.

# MEET PAUL A. HENNY, DDS



Do you want to learn how to connect with your patients more easily? How to build trust more quickly? How to help others assimilate complex concepts more efficiently? And how to help others make better long-term dental health care decisions?

Dr. Paul Henny has dedicated over 20 years of his professional life to learning, teaching, and significantly

expanding upon the work of Bob Barkley, Nate Kohn Jr. PhD, Carl Rogers PhD, Avrom King, and many others. These individuals were the intellectual giants of the 60's, 70's, and the 80's, as they pioneered the integration of humanistic psychology, social psychology, organizational development, and health-centeredness into the practice of dentistry. And their work is still quite visible within our profession today: "Participative Learning," "Codiscovery," "Codiagnosis," "Preclinical Interviews," "Learning Organizations," and "Strategic Planning."

Paul's workshops and presentations explore the works of these intellectual giants and many others, while simultaneously sharing the latest research emanating from the finest minds in educational psychology, neuroscience,

neuroeconomics, and psychoneuroeconomics.

But in spite of being exposed to all of this seemingly complex content, you will leave Paul's presentations with numerous practical, and easy ways to connect with patients, built trust, convey important information, and establish commitment as well as follow-through.

And that means you will get to do more of kind of work you enjoy, on people who appreciate it, and you will be paid an appropriate fee with gratitude!

Dr. Paul A. Henny is a 1984 graduate of the University of Michigan School of Dentistry, who proceeded forward to become a successful educator, writer, editor, practice owner and consultant. Dr. Henny is a former faculty member of University of Kentucky Dental College and The Pankey Institute, and has been published in Dentistry Today, Dental Economics, American Equilibration Society Magazine, and Dental Sleep Practice Magazine. He is a co-founder of The Bob Barkley Study Club, the managing editor of Codiscovery.com, and teaches on a national level.

In his free time, Paul enjoys maintaining his farm property in the Blue Ridge Mountains of Virginia, while attempting to keep pace with his three children and two grandchildren. Dr. Paul A. Henny has enjoyed membership in the ADA, AGD, AACD, ICOI, and is the current Director of The Bob Barkley Study Club, and internationally known teaching organization focused on the advancement of relationship-based, health-centered dentistry.

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# PRESENTATIONS



## CoDiscovery 1: What, When, and Why

A “deep dive” into the landmark work of Dr. Bob Barkley and Nate Kohn, PhD, where the science of learning will be explored along with its supporting neuroscience, behavioral psychology, and psychoneuroimmunology.

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## CoDiscovery 2: Application of the CoDiscovery Concepts Within the Team and Practice

A team-centered workshop, focused on implementing new patient-centered concepts and overcoming structural, behavioral, cultural, and other barriers.

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## How To Create A Learning Organization:

Successful relationship-based, health-centered practices are created and co-lead by special groups of team members who are philosophically in alignment, as well as fully invested in a jointly held preferred future. This hands-on workshop takes you through the essential levels of practice development, where each step of each level will be discussed in detail, and each person will build a physical model depicting the three dimensional nature of a learning organization and how it works.

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## CBD:



The science behind, and application of cannabidiol in clinical practice. This workshop is a deep dive into the science behind the confusing topic of CBD, and will include a scientific literature review as well as a discussion of the neuroanatomy involved in the endocannabinoid system.



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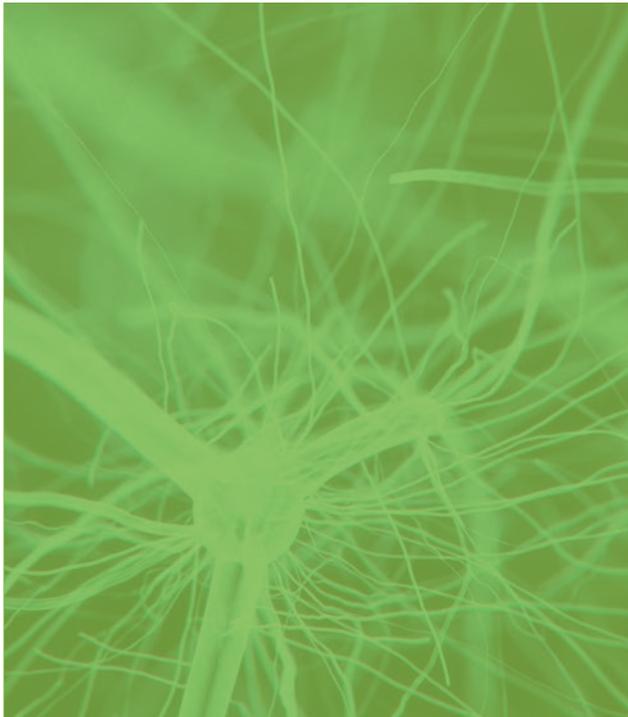
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## PAST EVENTS

**2019 Spear Education Study Club, Codiscovery:** What, When, and Why. Albany, New York.

**2019 CBD:** The Science Behind, and the Application of Cannabidiol in Practice.

**2019 Bob Barkley Study Club, CoDiscovery:** What, When, and Why. Alexandria, Virginia.

**2018 Chicago Academy of Interdisciplinary Dentofacial Therapy, CoDiscovery:** What, When, and Why. Medinah, Illinois.

**2018 Bob Barkley Study Club, CoDiscovery:** What, When, and Why. Alexandria, Virginia.

**2017 Bob Barkley Study Club:** Roundtable Meeting on patient-centered dentistry.

**2006 Pankey Institute Alumni Meeting:** Our changing society and why knowing our patients well is now more important than ever.

**2005 Dawson Alumni Meeting, Orlando Florida:** The relationship-based, patient-centered practice.

**2004 Virginia Dental Society:** The Advanced New Patient Experience.

**2003 Bob Barkley Study Club:** Practical application of TMD treatment in clinical practice.

